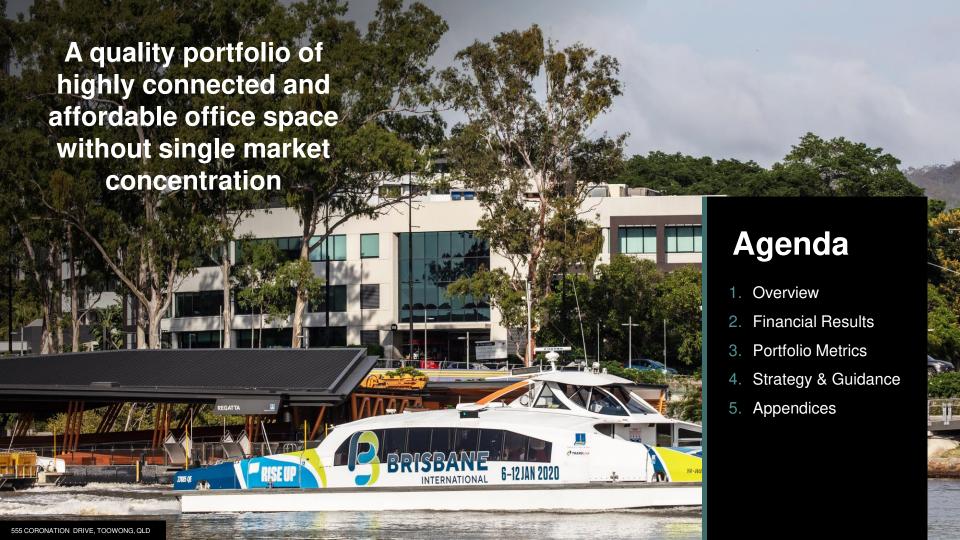


ASX:COF

5 Aug 2020

# Centuria Office REIT







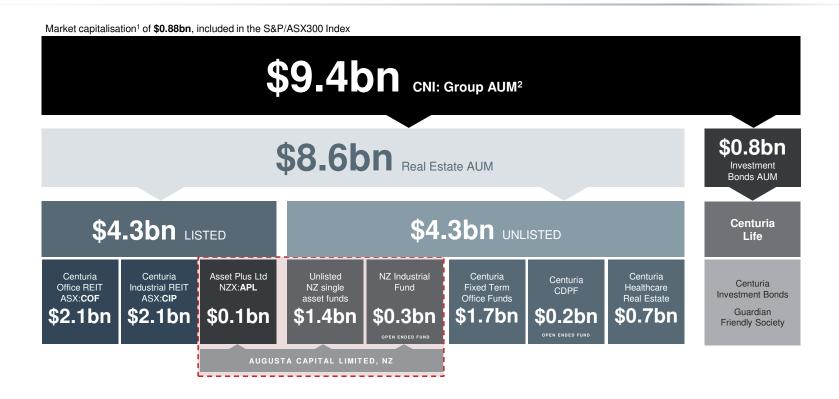
SECTION ONE

# Overview

ASX:COF

# An ASX300-listed funds manager positioned for growth

### Centuria



Note: All figures above are in Australian dollars (currency exchange ratio of AU\$1.000:NZ\$1.0695). Numbers presented may not add up precisely to the totals provided due to rounding

<sup>1.</sup> Based on CNI closing price at 31 July 2020

<sup>2.</sup> Centuria AUM as at 30 June 2020, Augusta AUM as at 31 March 2020. AUM is calculated assuming Centuria's offer is successful and Centuria acquires 100% of Augusta, and completion of CIP acquisitions

# COF is aligned to a highly experienced real estate funds manager

Centuria

CANBERRA, ACT

### STRONG TRACK RECORD

Managing real estate funds for over 20 years

### HANDS ON MANAGEMENT

In house property and facilities management with deep leasing and capital transaction capability

# SUBSTANTIAL COMMERCIAL PROPERTY PLATFORM

\$9.4bn AUM property platform provides economies of scale that flow through to COF

### **CENTURIA CAPITAL GROUP** (ASX: CNI)



### CENTURIA OFFICE REIT (ASX: COF)

### **COMPLEMENTS CENTURIA CAPABILITY**

COF \$2.1bn portfolio is around 40% of the total Centuria office portfolio

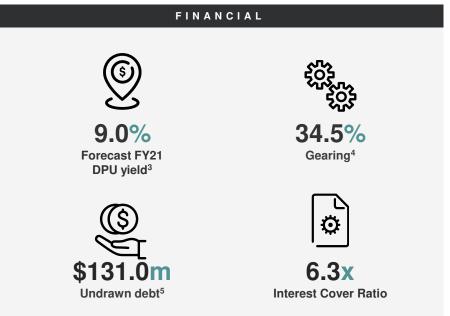
### AN ENABLING EQUITY PARTNER

CNI managed vehicles co-own four COF assets

### CO-INVESTMENT ALIGNMENT

CNI Co-investment of **19.9**%<sup>1</sup> is COF's largest investor

# PORTFOLIO \$2.1bn 9.0% High quality assets Portfolio value Forecast FY21 DPU yield<sup>3</sup> 98.1% Portfolio occupancy<sup>1</sup> Portfolio WALE<sup>2</sup> Undrawn debt5



<sup>1.</sup> By area

<sup>2.</sup> By gross income

<sup>3.</sup> Based on COF closing price of \$1.83 per unit on 4 August 2020

Gearing is defined as total borrowings less cash divided by total assets less cash and goodwill

# FY20 Executing on strategy

### Centuria

**Portfolio construction** 



- 23 high quality office assets with an average age of 15.9 years
- Three high quality assets acquired during FY20 for \$636m
- Balanced geographic diversification with exposure to most major Australian office markets
- Strong tenant covenants with Australian Federal and State Governments representing c.25%

**Active management** 



- Leases agreed¹ for over 32,378 sqm, representing 10.6% of the portfolio's NLA
  - Significant lease renewal at 144 Stirling Street, Perth; WA Government now represents the portfolio's second largest tenant
- 98.1% occupancy<sup>2</sup>, 79% of income derived from multinational, ASX and government tenants
- Extended WALE<sup>3</sup> to 4.7 years

**Capital management** 

Includes Heads of Agreement



- Number of lenders increased to five during FY20
- Debt headroom increased to \$131.0m, providing ample liquidity
- Low all in cost of debt of 2.2%
- Gearing<sup>4</sup> of 34.5%
- Interest cover ratio 6.2x (covenant of 2.0x)

4. Gearing is defined as total borrowings less cash divided by total assets less cash and goodwill

- By are
- By gross income

# Resilient performance and prudent management through COVID-19



<sup>1.</sup> Included within the outstanding rent is agreed and pending rent relief claims related to the National Code of Conduct on Commercial Leases

<sup>2. 30</sup> June 2020 reduction in valuation from immediately preceding book value

# COF provides quality, highly connected and affordable office space

### Centuria

A portfolio positioned to meet changing tenant demand







COF has no single market concentration

Connectivity with key transport nodes & reduced commute time

Access to recreational amenity, essential retail & hospitality

Age, quality and efficiency of buildings, supply & demand

COF exposed market rents average a 47-77%<sup>1</sup> discount to Sydney CBD







**SECTION TWO** 

# Financial Results

ASX:COF

Profit and loss statement

### Centuria

	FY20	FY19	VARIANCE
\$m	149.2	107.9	41.4
\$m	0.1	0.3	(0.2)
\$m	149.3	108.2	41.2
\$m	31.6	23.5	8.0
\$m	10.4	6.9	3.6
\$m	16.8	15.4	1.3
\$m	2.0	1.1	0.8
\$m	3.2	0.0	3.2
\$m	64.0	47.0	17.0
\$m	85.4	61.2	24.2
m	459.3	327.7	131.6
cpu	18.6	18.7	(0.1)
\$m	84.5	57.6	26.9
cpu	17.8	17.6	0.2
%	8.6%	6.3%	2.3%
\$	2.49	2.49	0.00
%	7.2%	7.3%	-0.1%
%	95.8	94.2	1.5
	\$m	\$m 149.2 \$m 0.1 \$m 149.3 \$m 31.6 \$m 10.4 \$m 16.8 \$m 2.0 \$m 3.2 \$m 64.0 \$m 85.4 m 459.3 cpu 18.6 \$m 84.5 cpu 17.8 % 8.6% \$ 2.49 % 7.2%	\$m 149.2 107.9 \$m 0.1 0.3 \$m 149.3 108.2  \$m 31.6 23.5 \$m 10.4 6.9 \$m 16.8 15.4 \$m 2.0 1.1  \$m 3.2 0.0  \$m 64.0 47.0  \$m 85.4 61.2  m 459.3 327.7  cpu 18.6 18.7  \$m 84.5 57.6  cpu 17.8 17.6  % 8.6% 6.3%  \$ 2.49 2.49  % 7.2% 7.3%

Increase predominantly driven by growth in portfolio value

FFO impact of COVID-19 (0.7) cpu

Distributions per unit (DPS) in line with **FY20 guidance** 



<sup>1.</sup> FFO is the Trust's underlying and recurring earnings from its operations. This is calculated as the statutory net profit adjusted for certain non-cash and other items

<sup>2.</sup> Based on COF current full year guidance divided by closing price (\$2.07 per unit as at 30 June 2020 and \$2.80 per unit as at 30 June 2019)

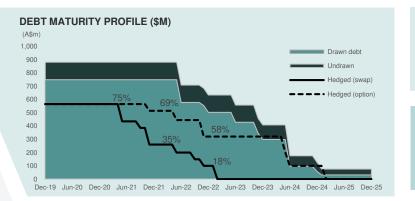
<sup>3.</sup> NTA per unit is calculated as net assets less goodwill divided by total assets less cash and goodwill

<sup>4.</sup> Return on equity calculated as (closing NTA minus opening NTA plus distributions) divided by opening NTA

# A robust balance sheet with strong covenant headroom

### Centuria

- Five new tranches established through FY20 including a new 7-year facility with Crédit Agricole
- Five major lenders provides diversification to high quality financiers
- Weighted average debt expiry of 3.3 years
- Significant covenant headroom ICR 6.3x (covenant 2.0x) and LVR 36.4% (covenant 50%)



KEY DEBT METRICS		FY20	FY19
Facility limit	\$m	880.0	555.0
Drawn amount	\$m	749.0	498.5
Undrawn capacity <sup>1</sup>	\$m	131.0	56.5
Weighted average debt expiry	Years	3.3	4.0
Proportion hedged	%	75.4	58.2
Weighted average hedge maturity	Years	3.2	2.9
All in cost of debt <sup>2</sup>	%	2.2	3.2
Gearing <sup>3</sup>	%	34.5	34.2
Interest cover ratio	Times	6.3	4.1
Loan to value ratio	%	36.4	35.6







75.4% **HEDGING** 

<sup>1.</sup> Undrawn capacity exclude a \$1.5m bank guarantee held as security over the 46 Colin Street, West Perth WA ground lease

<sup>2.</sup> Effective interest rate as at 30 June 2020 includes floating rate, all-in margin (base and line fees) and fixed interest costs under existing swaps (excludes capitalised borrowing costs)

<sup>3.</sup> Gearing is defined as total borrowings less cash divided by total assets less cash and goodwill



SECTION THREE

# Portfolio Metrics

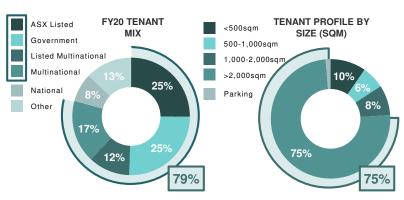
ASX:COF

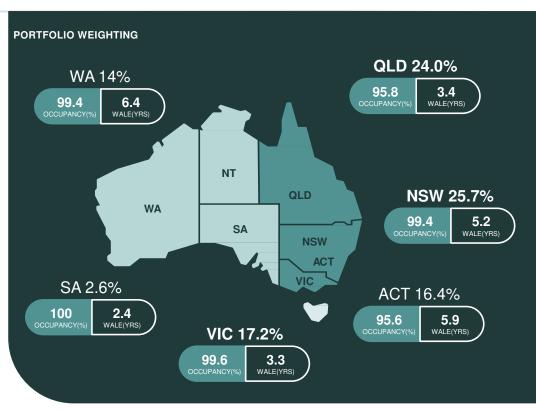
# A high-quality pure play office portfolio

### Centuria

PORTFOLIO SNAPSHOT		FY20	FY19
Number of assets	#	23	20
Book value	\$m	2,053.3	1,400.00
WACR	%	5.93	6.22
NLA	sqm	304,586	218,080
Occupancy <sup>1</sup>	%	98.1	98.4
WALE <sup>2</sup>	yrs	4.7	3.9
Average NABERS energy rating (by value)	Stars	4.8	4.5
Average building age (by value)	yrs	15.9	15.9

Three high quality assets acquired during FY20 for **\$636m**, **100%** occupancy<sup>1</sup>, avg. **7.5** year WALE<sup>2</sup>





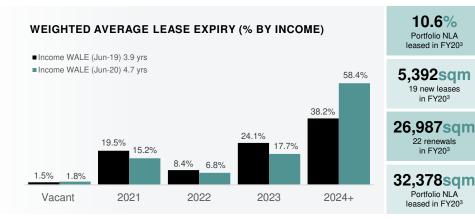
<sup>1.</sup> By area

<sup>2.</sup> By gross income

# Staggered lease profile to quality tenants

### Centuria

- Over 25.4% of income derived from government tenants with the Federal Government representing 13.6% of the portfolio income
- High occupancy at 98.1%¹ WALE of 4.7 years²
- 22.2% of leases expire through to FY22, with 58.4% of lease expiries occurring at or beyond FY24
- Diversified tenant profile to high quality tenants



### **TOTAL GOVERNMENT EXPOSURE 25.4%** COMMONWEALTH WA QLD NSW SA 32,317sqm 14,288sgm 7,130sqm 11,561sqm 3,672sqm four properties two properties 2.9% one property 1.5% two properties one property 13.6% of income 4.6% of income 2.7% of income of income of income Government Australian Government of South Australia WESTERN AUSTRALIA

### **FOXTEL**

- Foxtel have surrendered their lease at 35 Robina Town Centre Drive, Robina, Queensland effective as at 31 August 2020
- COF Received a surrender payment equivalent to rent payable under the remaining Foxtel lease term discounted to present day in July 2020
- Existing sub tenants converted to direct leases (23.3% of building NLA)
- Building now being repositioned for lease

1. By area

2. By gross income

3. Includes leases agreed

# Strong leasing track record & focus on maintaining high occupancy

### Centuria



	FY2
UPCOMING EXPIRIES (>500 sqm)	
818 Bourke Street, Docklands	10,740
35 Robina Town Centre Drive, Robina	7,220
100 Brookes Street, Fortitude Valley	3,49
1 Richmond Road, Keswick	3,418
131-139 Grenfell Street, Adelaide	2,860
483 Kingsford Smith Drive, Hamilton	1,396
60 Marcus Clarke Street, Canberra	1,352
8 Central Avenue, Eveleigh	1,275
9 Help Street, Chatswood	775
42-46 Colin Street, West Perth	590
54 Marcus Clarke Street, Canberra	564
Other assets	4,678
TOTAL	38,357
% of total NLA	12.6%

CURRENT VACANCY (>500SQM)	NLA (SQM)
100 Brookes Street, Fortitude Valley	1,818
60 Marcus Clarke Street, Canberra	1,342
Other	2,478
TOTAL	5,638
% of total NLA	1.9%

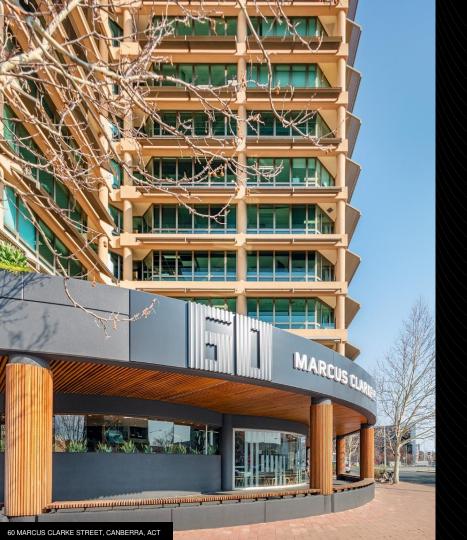
By area

- Overall like-for-like revaluation gain of \$23.3m in FY201
- WACR decreased 29 bps to 5.93%, with the compression attributable to 1HFY20
- Independent valuation of Robina accounts for Foxtel lease surrender
- Ongoing rent relief claims accounted for in valuations where relevant

### **COVID-19 IMPACT**

- Capitalisation rates relatively unchanged due to limited transaction evidence supporting prevailing rates
- In considering cap rates, valuers are weighing up leasing conditions against falling interest rates
- Valuers have adopted lower growth rates with increased downtime and incentives to reflect change in leasing conditions

		воок	VALUE			CAP RATE	
	FY20	FY19	Increase	%	FY20	FY19	BPS
QLD	493.5	488.5	5.0	1.0	6.28	6.48	(20)
VIC	354.0	356.3	(2.3)	(0.6)	5.35	5.41	(6)
NSW	339.4	329.1	10.3	3.1	5.89	5.94	(5)
WA	100.0	89.8	10.3	11.4	6.60	7.40	(80)
ACT	83.2	83.3	(0.1)	(0.1)	7.13	7.13	(0)
SA	53.3	53.1	0.1	0.3	7.41	7.58	(17)
Total	1,423.3	1,400.0	23.3	1.7	6.07	6.22	(15)
Like for like	1,423.3	1,400.0	23.3	1.7	6.07	6.22	(15)
Acquisition	630.0	0.0	630.0	n.a	5.61	n.a	n.a
Total	2,053.3	1,400.0	653.3	46.7	5.93	6.22	(29)



**SECTION FOUR** 

# Strategy & Guidance

ASX:COF

# COF provides quality, highly connected and affordable office space

Centuria

COF has been positioned to meet changing tenant demand

### 1. INCREASED QUALITY AND SCALE

- Greater diversification, number of assets increasing from 8 to 23
- Reduced average building age (by value) by 13.4 years
- Strong average NABERS energy rating of 4.8 Stars (by value)
- Re-weighted to prime grade assets

### 2. INCREASED GEOGRAPHIC DIVERSIFICATION

- Portfolio now well diversified across major Australian office markets without single market concentration
- Exposure to burgeoning and well-connected office markets

### 3. INCREASED TENANT DIVERSIFICATION

- Active management approach has maintained high occupancy across larger portfolio
- Government exposure increased by 12% to 25%

		COF at IPO (Dec-14)	COF at FY20
Assets	no.	8	23
Market capitalisation	\$bn	0.1	0.9
AUM	\$bn	0.2	2.1
NLA	Sqm	69,836	304,586
Average building age	by value	29.3	15.9
Occupancy by area	%	99.5	98.1
Top 5 tenant income contribution	%	52	29
GEOGRAPHIC SPLIT  NSW WA OLD SA VIC ACT		31% 14% 55%	34% 4% 23% 26% 7%69
TENANT SPLIT  ASX Listed		26%	13% 25%
Government Listed Multinational Multinational National Other		35% 16% 10% 49%	17% 12% 25% 79%



# To build Australia's leading pure play office REIT

A CLEAR AND SIMPLE STRATEGY

Focused on generating sustainable and **quality income streams** and executing initiatives to create value across a portfolio of quality Australian office assets

COF is

Australia's largest domestic pure play office REIT Overseen by an active management team with deep real estate expertise

Prudently managing its balance sheet to position for further growth

Strongly supported by Centuria Group

KEY OBJECTIVES

Portfolio	
Construction	

A portfolio of quality Australian office assets diversified by geography, tenants and lease expiry

# Active Management

Primarily focused on maintaining occupancy and extending portfolio WALE

# Capital Management

A robust and diversified capital structure, with appropriate gearing

# Unlock opportunities to create further value

Continue to enhance the portfolio and upgrade asset quality FY21 Guidance Centuria





### SECTION FIVE

# Appendices

Appendix A – Sustainability initiatives

Appendix B - Market research

Appendix C – Office Transactions

Appendix D – Income statement

Appendix E – FFO reconciliation

Appendix F – Balance sheet



856 Solar Panels Installed



5 Buildings



300tn CO2 Emissions Reduced



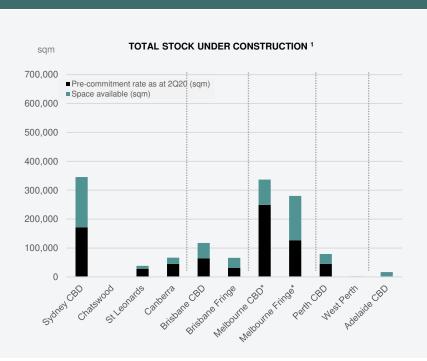
Equivalent cars removed from roads

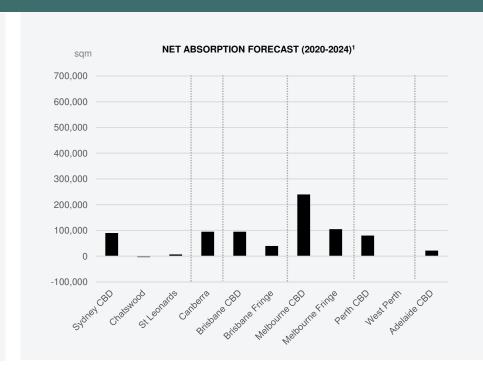


Assessing other opportunities to implement solar initiatives across the portfolio



# Limited new supply in COF's exposed office markets



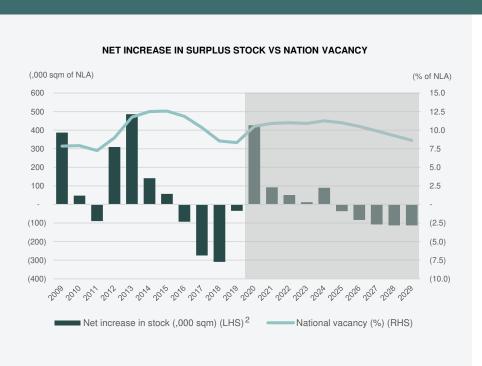


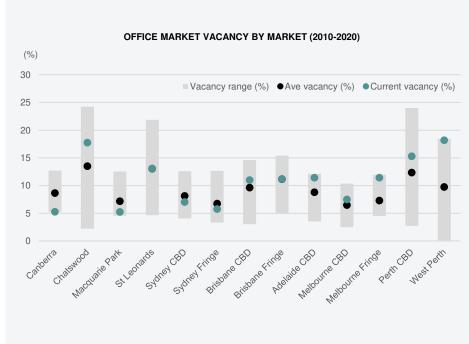
<sup>1.</sup> Source: JLL Research (June 2020)

<sup>\*</sup>Bunnings has pre-committed to 12,000 sqm at 462-482 Swan Street, Richmond (total building area is 30,000 sqm) in the Melboune Fringe market. The building has yet to commence construction.

<sup>\*</sup>CreativeCubes has pre-committed to 3,000 sqm at 88 Langridge Street, Collingwood (total building area 8,000 sqm), in the Melbourne Fringe market. The building has yet to commence construction

# Future absorption forecast to exceed future supply





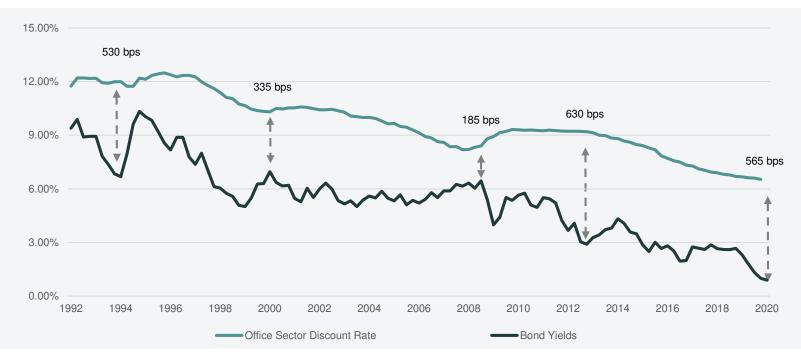
<sup>1.</sup> Source: JLL Research (June 2020)

# Prime space continues to attract tenants & COF exposed markets remain affordable

VACANCY RATES 30 Jun 201	TOTAL	30-Jun-19
Sydney CBD	7.5%	4.1%
Chatswood	13.9%	5.6%
St Leonards	11.3%	8.0%
Canberra	8.2%	11.0%
Brisbane CBD	12.8%	11.0%
Brisbane Fringe	15.0%	14.6%
Melbourne CBD	7.7%	3.8%
Melbourne Fringe	9.7%	6.6%
Perth CBD	20.1%	20.4%
West Perth	20.0%	20.4%
Adelaide CBD	14.7%	14.0%

PRIME RENTS 30 JUN 201	NET EFFECTIVE	CHANGE FROM 30-JUN-20
Sydney CBD	\$814	-2.5%
Chatswood	\$433	2.8%
St Leonards	\$471	4.0%
Canberra	\$264	4.9%
Brisbane CBD	\$287	4.4%
Brisbane Fringe	\$207	2.8%
Melbourne CBD	\$399	3.3%
Melbourne Fringe	\$325	-2.8%
Perth CBD	\$280	2.9%
West Perth	\$193	-2.9%
Adelaide CBD	\$184	4.6%

# An attractive spread between office sector discount rates and AU 10 year government bond rates



27

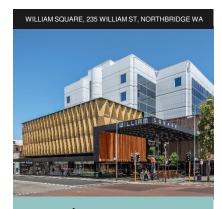
### High quality acquisitions strategically located in major office markets

\$636m
of high quality
A grade acquisitions

5.6%
Average yield

100% Occupancy<sup>1</sup>

8.0 years Avg WALE<sup>2</sup>



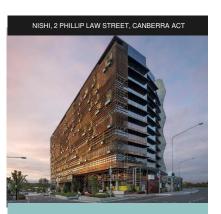
\$189.5m

- High quality A grade office building closely located near Perth train station and retail amenity
- The property increases exposure to Perth as market conditions improve and provides an attractive value spread to comparable quality properties on the East Coast



\$191.0m

- High quality A Grade asset strategically located in the South Eveleigh Precinct with close proximity to key transport infrastructure and amenity
- The property consolidates COF's footprint in key Sydney metropolitan markets
- 50% share with the balance owned by a CNI syndicate



\$256.0m

- Nish is centrally located in vibrant NewActon, a growing precinct within the Civic suburb of Canberra.
- Nishi Building has been recognised with several industry awards, including 'Best International Project of the Year' by the Building Awards in London
- The building was completed in 2012 and lowers COF's average portfolio age to 14.9 years

1. By area 2. By gross income CENTURIA OFFICE REIT | ASX:COF

# **Appendix D – Income statement**

\$'000	FY20	FY19
Gross property income	149,240	107,850
Interest income	106	334
Total revenue	149,346	108,184
Direct property expenses	31,573	23,543
Responsible entity fees	10,421	6,867
Finance costs	16,777	15,428
Management and other administrative expenses	1,975	1,142
Expected credit loss and rental waiver expense	3,232	0
Total expenses	63,978	46,980
Funds from operations <sup>1</sup>	85,368	61,204
Loss/(gain) on fair value of investment properties	(37,698)	7,143
Straight-lining of rental income and amortisation of leasing commissions and tenant incentives	(7,048)	(938)
Goodwill impairment	(6,356)	0
One off refinancing costs	(5,942)	(6,682)
Realised/unrealised (gain)/loss on fair value of derivatives	(4,876)	(6,752)
Interest and depreciation expense adjustments for AASB 16	(347)	0
Transaction costs	(48)	(403)
Statutory net profit	23,053	53,572



# **Appendix E – FFO reconciliation**

\$'000	FY20	FY19
Statutory net profit	23,053	53,572
Loss/(gain) on fair value of investment properties	37,698	(7,143)
Straight-lining of rental income and amortisation of leasing commissions and tenant incentives	7,048	938
Goodwill impairment	6,356	0
One off refinancing costs	5,942	6,682
Realised/unrealised (gain)/loss on fair value of derivatives	4,876	6,752
Interest and depreciation expense adjustments for AASB 16 <sup>1</sup>	347	0
Transaction costs	48	403
Funds from operations <sup>2</sup>	85,368	61,204
Distribution	84,487	57,568
FFO per unit (cents)	18.6	18.7
Distribution per unit (cents)	17.8	17.6
Annualised FFO yield <sup>3</sup>	9.0%	6.7%
Annualised Distribution Yield <sup>3</sup>	8.6%	6.3%

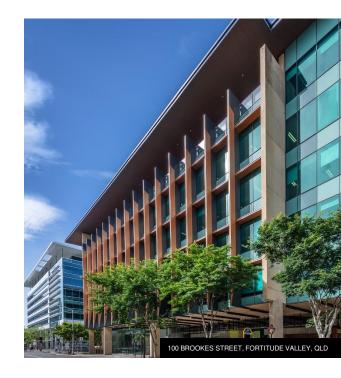


<sup>1.</sup> Refer to Note A3 in the interim financial report for a summary of the impacts of AASB 16

<sup>2.</sup> FFO is the Trust's underlying and recurring earnings from its operations. This is calculated as the statutory net profit adjusted for certain non-cash and other items

<sup>3.</sup> Based on the COF full year guidance divided by closing price (\$2.07 per unit on 30 June 2020 and \$2.80 per unit on 30 June 2019)

\$1000         30-Jun-20         30-Jun-19           Cash         28,809         17,546           Investment properties¹         2,085,650         1,399,975           Goodwill         0         6,356           Trade and other receivables         3,263         4,080           Other assets         1,536         1,464           Total assets         2,119,258         1,429,421           Interest bearing liabilities²         746,372         497,222           Trade and other liabilities³         22,260         14,924           Derivative financial instruments         12,056         7,180           Other liabilities         55,618         15,527           Total liabilities         836,306         534,853           Net assets         1,282,952         894,568           Securities on issue (thousands)         514,522         356,291           Net tangible assets per unit (\$)         2.49         2.49           Gearing (%)⁴         34.5%         34.2%			
Investment properties¹         2,085,650         1,399,975           Goodwill         0         6,356           Trade and other receivables         3,263         4,080           Other assets         1,536         1,464           Total assets         2,119,258         1,429,421           Interest bearing liabilities²         746,372         497,222           Trade and other liabilities³         22,260         14,924           Derivative financial instruments         12,056         7,180           Other liabilities         55,618         15,527           Total liabilities         836,306         534,853           Net assets         1,282,952         894,568           Securities on issue (thousands)         514,522         356,291           Net tangible assets per unit (\$)         2.49         2.49	\$'000	30-Jun-20	30-Jun-19
Goodwill         0         6,356           Trade and other receivables         3,263         4,080           Other assets         1,536         1,464           Total assets         2,119,258         1,429,421           Interest bearing liabilities²         746,372         497,222           Trade and other liabilities³         22,260         14,924           Derivative financial instruments         12,056         7,180           Other liabilities         55,618         15,527           Total liabilities         836,306         534,853           Net assets         1,282,952         894,568           Securities on issue (thousands)         514,522         356,291           Net tangible assets per unit (\$)         2.49         2.49	Cash	28,809	17,546
Trade and other receivables         3,263         4,080           Other assets         1,536         1,464           Total assets         2,119,258         1,429,421           Interest bearing liabilities²         746,372         497,222           Trade and other liabilities³         22,260         14,924           Derivative financial instruments         12,056         7,180           Other liabilities         55,618         15,527           Total liabilities         836,306         534,853           Net assets         1,282,952         894,568           Securities on issue (thousands)         514,522         356,291           Net tangible assets per unit (\$)         2.49         2.49	Investment properties <sup>1</sup>	2,085,650	1,399,975
Other assets         1,536         1,464           Total assets         2,119,258         1,429,421           Interest bearing liabilities²         746,372         497,222           Trade and other liabilities³         22,260         14,924           Derivative financial instruments         12,056         7,180           Other liabilities         55,618         15,527           Total liabilities         836,306         534,853           Net assets         1,282,952         894,568           Securities on issue (thousands)         514,522         356,291           Net tangible assets per unit (\$)         2.49         2.49	Goodwill	0	6,356
Total assets         2,119,258         1,429,421           Interest bearing liabilities²         746,372         497,222           Trade and other liabilities³         22,260         14,924           Derivative financial instruments         12,056         7,180           Other liabilities         55,618         15,527           Total liabilities         836,306         534,853           Net assets         1,282,952         894,568           Securities on issue (thousands)         514,522         356,291           Net tangible assets per unit (\$)         2.49         2.49	Trade and other receivables	3,263	4,080
Interest bearing liabilities²         746,372         497,222           Trade and other liabilities³         22,260         14,924           Derivative financial instruments         12,056         7,180           Other liabilities         55,618         15,527           Total liabilities         836,306         534,853           Net assets         1,282,952         894,568           Securities on issue (thousands)         514,522         356,291           Net tangible assets per unit (\$)         2.49         2.49	Other assets	1,536	1,464
Trade and other liabilities³         22,260         14,924           Derivative financial instruments         12,056         7,180           Other liabilities         55,618         15,527           Total liabilities         836,306         534,853           Net assets         1,282,952         894,568           Securities on issue (thousands)         514,522         356,291           Net tangible assets per unit (\$)         2.49         2.49	Total assets	2,119,258	1,429,421
Derivative financial instruments         12,056         7,180           Other liabilities         55,618         15,527           Total liabilities         836,306         534,853           Net assets         1,282,952         894,568           Securities on issue (thousands)         514,522         356,291           Net tangible assets per unit (\$)         2.49         2.49	Interest bearing liabilities <sup>2</sup>	746,372	497,222
Other liabilities         55,618         15,527           Total liabilities         836,306         534,853           Net assets         1,282,952         894,568           Securities on issue (thousands)         514,522         356,291           Net tangible assets per unit (\$)         2.49         2.49	Trade and other liabilities <sup>3</sup>	22,260	14,924
Total liabilities         836,306         534,853           Net assets         1,282,952         894,568           Securities on issue (thousands)         514,522         356,291           Net tangible assets per unit (\$)         2.49         2.49	Derivative financial instruments	12,056	7,180
Net assets         1,282,952         894,568           Securities on issue (thousands)         514,522         356,291           Net tangible assets per unit (\$)         2.49         2.49	Other liabilities	55,618	15,527
Securities on issue (thousands) 514,522 356,291  Net tangible assets per unit (\$) 2.49	Total liabilities	836,306	534,853
Net tangible assets per unit (\$) 2.49 2.49	Net assets	1,282,952	894,568
5	Securities on issue (thousands)	514,522	356,291
Gearing (%) <sup>4</sup> 34.5% 34.2%	Net tangible assets per unit (\$)	2.49	2.49
	Gearing (%) <sup>4</sup>	34.5%	34.2%



<sup>1.</sup> Investment properties \$2,052.3m, plus \$32.4m leasehold asset under AASB 16

<sup>2.</sup> Drawn debt net of borrowing costs

<sup>3.</sup> Includes \$22.9m distributions payable and lease liability of \$32.7m

# **Appendix G – Investment portfolio**

PROPERTY	STATE	OWNERSHIP (%)	BOOK VALUE (\$M)	CAPITALISATION RATE (%)	AREA (SQM)	AREA (\$/SQM)	WALE (YRS) <sup>1</sup>	OCCUPANCY (%) <sup>2</sup>
8 Central Avenue, Eveleigh	NSW	50%	\$189.0m	5.38%	37,274	10,141	8.2	100.0%
201 Pacific Highway, St Leonards	NSW	50%	\$106.5m	5.63%	16,498	12,911	3.7	99.6%
9 Help Street, Chatswood	NSW	100%	\$86.0m	5.75%	9,395	9,154	2.3	95.2%
203 Pacific Highway, St Leonards	NSW	50%	\$69.5m	5.88%	11,734	11,846	4.7	100.0%
465 Victoria Avenue, Chatswood	NSW	25%	\$41.9m	5.75%	15,664	10,693	3.7	99.8%
77 Market Street, Wollongong	NSW	100%	\$35.5m	7.25%	6,756	5,255	5.0	100.0%
2 Phillip Law Street, Canberra	ACT	100%	\$253.0m	5.13%	27,411	9,230	7.5	99.5%
60 Marcus Clarke Street, Canberra	ACT	100%	\$62.3m	7.00%	12,097	5,146	2.4	87.5%
54 Marcus Clarke Street, Canberra	ACT	100%	\$20.9m	7.50%	5,227	3,999	3.3	93.8%
825 Ann Street, Fortitude Valley	QLD	100%	\$163.0m	6.00%	19,151	8,511	3.3	97.1%
154 Melbourne Street, South Brisbane	QLD	100%	\$88.0m	6.00%	11,292	7,793	3.0	100.0%
100 Brookes Street, Fortitude Valley	QLD	100%	\$78.5m	6.25%	9,533	8,235	3.7	80.9%
483 Kingsford Smith Drive, Hamilton	QLD	100%	\$77.5m	6.25%	9,228	8,398	5.1	96.2%
35 Robina Town Centre Drive, Robina	QLD	100%	\$52.0m	7.25%	9,814	5,298	0.8	100.0%
555 Coronation Drive, Toowong	QLD	100%	\$34.5m	7.00%	5,567	6,197	5.3	100.0%
818 Bourke Street, Docklands	VIC	100%	\$223.0m	5.13%	23,273	9,582	2.3	99.2%
576 Swan Street, Richmond	VIC	100%	\$66.5m	5.50%	8,331	7,982	2.0	100.0%
2 Kendall Street, Williams Landing	VIC	100%	\$64.5m	6.00%	12,961	4,977	8.4	100.0%
235 William Street, Northbridge	WA	100%	\$188.0m	6.50%	21,736	8,649	7.0	98.9%
144 Stirling Street, East Perth	WA	100%	\$65.0m	6.25%	11,042	5,887	8.5	100.0%
42-46 Colin Street, West Perth	WA	100%	\$35.0m	7.25%	8,467	4,134	2.8	100.0%
1 Richmond Road, Keswick	SA	100%	\$36.0m	7.25%	8,085	4,453	3.0	100.0%
131-139 Grenfell Street, Adelaide	SA	100%	\$17.3m	7.75%	4,052	4,258	1.4	100.0%
Total / Average			\$2,053.3m	5.93%	304,586	7,895	4.7	98.1%

<sup>1.</sup> By gross income (equity share)

By area (100%)

<sup>3.</sup> Investment properties \$2,053.3m, excludes \$32.46m leasehold asset under AASB 16

### Centuria

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